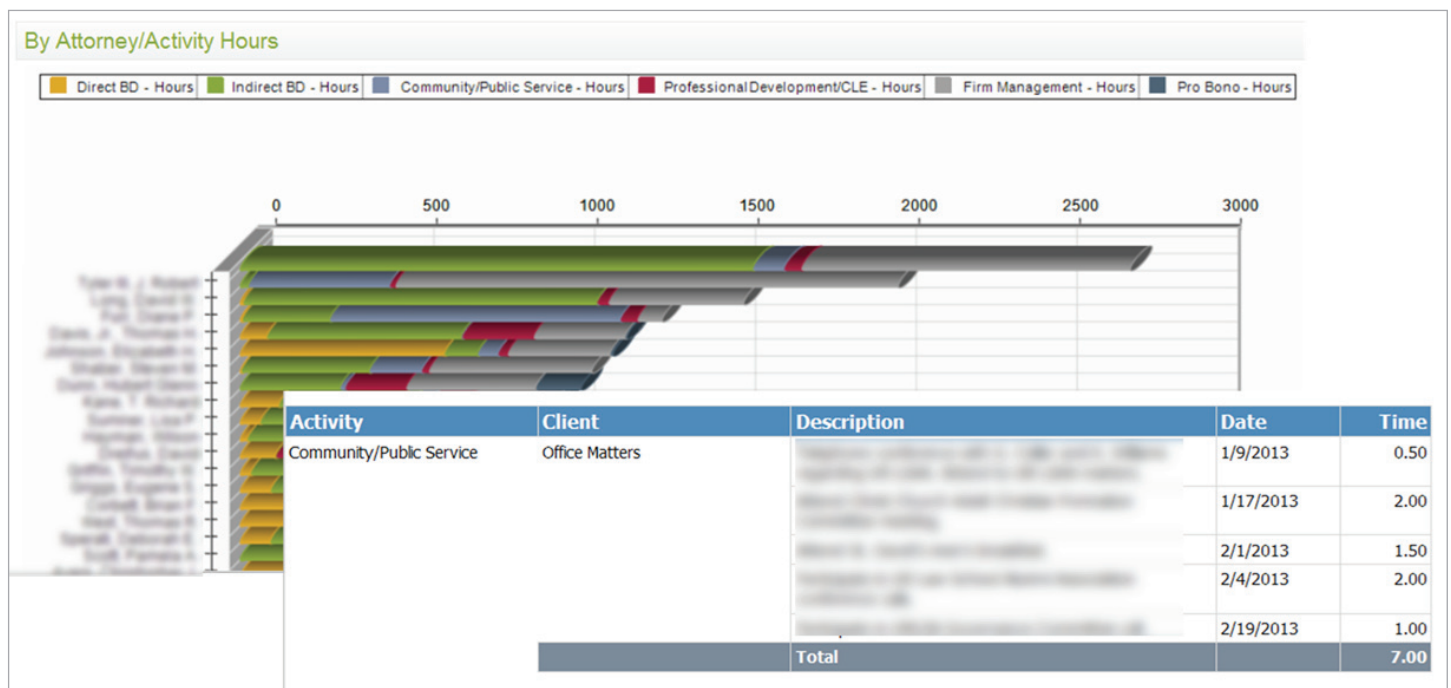


"Poyner Spruill chose Nevron Chart for SharePoint to quickly and easily deploy visually appealing 3D charts and gauges in our SharePoint environment that draw users to firm dashboards and underlying reports."

Poyner Spruill<sup>LLP</sup>

## Intro:

Poyner Spruill is a multi-disciplinary law firm specializing in helping banks, health care facilities and employers, and privately owned businesses shape the future of North Carolina's economy.



## Project:

Poyner Spruill wanted a simple and easy way to plan, track and review business development and other non-billable activities performed by firm attorneys. To accomplish this goal, business plans and goals were collected via InfoPath forms and stored in SharePoint 2010 libraries. SQL Reporting Services were used to generate reports that showed goals vs. actual with a KPI indicator of performance to date. However, management and marketing wanted to see not just total hours, but specific details about business development and other non-billable activities grouped by attorney and then by client or prospective client.

To accomplish this requirement, a web service was created to identify and collect business development and other non-billable time entries from the accounting system, and push the data into a Report data mart. Those time entries were then pulled from the data mart into a SQL Reporting Services Activities Details Report for each attorney, grouped by activity category and then by client or prospective client.

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Management liked this report, but they also wanted to be able to quickly tell who was leading the effort and who was falling off track. That's where Nevron Chart for SharePoint came into play. A stacked bar chart was designed to display a bar for each attorney color-coded by activity category. Using the Nevron Pivot data aggregation engine, formulas were added to action tool tips that linked each activity category to the corresponding section of the Activity Details Report. Not only did this give management the quick visual tool they were seeking, but it had the added benefit of generating friendly competition among attorneys to be at the top of the chart!

#### Reason to choose Nevron controls:

Poyner Spruill chose Nevron Chart for SharePoint to quickly and easily deploy visually appealing 3D charts and gauges in our SharePoint environment that draw users to firm dashboards and underlying reports.

#### Conclusion

Poyner Spruill found Nevron products to be better than advertised. The web parts are easy to use, the Nevron knowledge base comprehensive and comprehensible and their support responsive and knowledgeable.

#### Solution highlights:

Development time was about one week of one developer's time.

Project industry: Legal

Company URL: [www.poynerspruill.com](http://www.poynerspruill.com)